



Vangtel – Innovation In An Outsourcing World

Discover The Benefits Of Cost Reduction Without The Risks

Vangtel is an innovative provider of Shelter Services dedicated to our clients need for cost reduction and operational support when outsourcing business tasks that are revenue generating but labor expensive.

Our model provides companies with an option away from the traditional offshore outsourcing methods toward a solution of retaining control over production quality and proprietary branding, data, and processes. Vangtel gives our clients the ability to establish operations in Sonora, Mexico without having to start up a business enterprise in a foreign country. All legal aspects of our partnerships are within U.S. legal jurisdiction, thus risk reduction is also a solid value added benefit.

As a member of The Offshore Group, a manufacturing shelter provider for over twenty years, Vangtel has the depth of experience and expertise to get our clients operational faster and without the familiar issues of travel across datelines or communicating to dramatically different time zones. Located a short one hour flight from Phoenix, Arizona, cultural and business affinity with the United States reduces issues of project mishandling or quality reduction.

What Are Shelter Services?

Vangtel's Shelter Services cover all aspects of the administration of a business enterprise:

- Human Resource Management - Including Payroll
- Facilities & Facilities Management
- Accounting Services
- Security 24/7
- Infrastructure
- Reception
- Governmental Affairs
- Client Procurement Services

What Do Our Clients Supply?

- Project management
- Project Training
- All Project Specific Hardware or Software



Vangtel's Innovative Shelter solution means we partner with your organization for success! You continue to own your business but operate in a cost and risk reducing environment. It is like having a branch office without the cost hurdles, or associated risks, of start-up, implementation, and ongoing operations in another country.

Interested in discovering how innovation can save you money? Want to retain control over your business but streamline your efforts? Contact Vangtel today and see how we can put your organization on a path to increased profits and ROI with all of your outsourcing needs.



Vangtel's Shelter Model Achieves Cost Reduction Goals for Support Centers, Call Centers, IT developers, Shared Services Organizations, and Back Office Providers...

Call & Contact Centers:

Mission critical for operations in collections, customer service or support contact centers is to meet production benchmarks while maintaining quality of satisfaction levels. When you turn your operations over to a third party you lose direct management oversight and errors and corrective actions can be costly and time consuming. With Vangtel you will never experience a loss of management controls or production quality since you still own your processes.

IT Developers:

With several local universities supplying highly qualified IT graduates each year, Vangtel is located in the perfect location to attract the best staffing possible for your IT development needs. Highly motivated graduates with experience in Microsoft .Net and SQL Database, Oracle, Java, PHP, Mobil and PDA programming, e-commerce, and web-based (cloud) development can deliver the programming excellence that you demand. Combining infrastructure reliability with qualified staffing, Vangtel's Shelter Services provide your organization with the means to reach your development goals without having to sacrifice quality results.

BPO/Shared Services:

Finding a capable business partner who can help you achieve your cost saving goals while meeting your staffing needs can be a daunting search. Under Vangtel's shelter model you maintain ownership of your data and processes while Vangtel takes care of the administrative support services you need to focus on the tasks most critical for your cost reduction budget requirements. You can securely operate with Vangtel as your partner and achieve your production and quality guidelines while retaining your current management structure.

Professional & Qualified Labor Pool

Our bilingual workforce is highly educated and motivated to work for *YOU*. While other providers have agents dedicated to their mission, our workforce is under your employ. They care about your success as much as you do. Our on-site Human Resources Manager will assist you with recruitment, pre-screening, and will present qualified candidates for your final selection based upon your criteria. Vangtel will continue to provide reports and manage all aspects of your workforce while under our Shelter Service.



Vangtel is located in Hermosillo, Sonora, Mexico, a short one hour flight from Phoenix, Arizona. The Hermosillo area has a substantial university graduate population and a stable family oriented community environment. You will also find that our candidate's bilingual skills are excellent and possess a cultural affinity with the U.S. increasing your successfully execution of targeted processes. Our lower attrition rate is due to Vangtel providing a modern and comfortable working environment, quality benefits package, and highly sought after job opportunities.



Vangtel - Nearshoring That YOU Control!

Interested in achieving your cost reduction goals without the risk? Want to retain control over your business but streamline your efforts? Contact Vangtel today and see how we can put your organization on a path to increased profits and ROI with all of your outsourcing needs.